

VILLAGE OF GLENCOE  
GOLF ADVISORY COMMITTEE

December 21, 2015

7:00 p.m.

Glencoe Village Hall  
675 Village Court  
Glencoe, IL, 60022

A G E N D A

*The Village of Glencoe is subject to the requirements of the Americans with Disabilities Act of 1990. Individuals with disabilities who plan to attend this meeting and who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities, are requested to contact the Village of Glencoe at least 72 hours in advance of the meeting at (847) 835-4114, or please contact the Illinois Relay Center at (800) 526-0844, to allow the Village of Glencoe to make reasonable accommodations for those persons.*

1. CALL TO ORDER AND ROLL CALL  
Dale Thomas, Chairman  
Jim Hirsch  
Joe Keefe  
Mitch Melamed  
Ron Schmidt  
Scott Shore
2. APPROVAL OF OCTOBER 2015 MEETING MINUTES
3. PUBLIC COMMENT TIME
4. MANAGER'S MONTHLY REPORT
  - NOVEMBER 2015 SUMMARY REPORT
5. FY2017 IMPROVEMENT, UPKEEP AND MAINTENANCE PLAN
6. OTHER BUSINESS
7. CLOSED SESSION
8. ADJOURNMENT

VILLAGE OF GLENCOE  
GOLF ADVISORY COMMITTEE  
Meeting Minutes  
October 19, 2015

1. CALL TO ORDER AND ROLL CALL

The Golf Advisory Committee was called to order at 7:00 p.m. at Village Hall. The following members were present:

Dale Thomas, Chairman  
Jim Hirsch  
Joe Keefe  
Mitch Melamed  
Scott Shore

Committee member Ron Schmidt was absent.  
Larry Levin, Village Board President was also in attendance.

2. APPROVAL OF THE 2015 SEPTEMBER MINUTES

- The September Golf Advisory Committee meeting minutes were approved with the following change:  
The words *lack of* were removed from the following statement:  
The methods that have been used to negotiate with the County were discussed. Several members of the Committee were not happy with the *lack of* process in the negotiations.

3. PUBLIC COMMENT TIME

None.

4. MANAGER'S MONTHLY REPORT

- Stella reviewed the September monthly report and financial statement.
- Power cart revenue was down due to wet conditions that prohibited their use.
- The 16<sup>th</sup> fairway project was completed. The project eliminated the uneven surface and enhanced drainage.
- A question was asked regarding the drainage from the Chicago Botanic Garden's new project. Stella responded that the new project is graded to have the runoff flow west onto the CBG's property.
- The idea to change the flights next season in the Glencoe Open was discussed.
- The age for senior memberships was discussed. Stella informed the committee that we have one of the lowest ages for membership in the area.
- The new carts have arrived and were very well received. The speed has been turned down as a preventative measure to reduce the risk of accidents.
- Rounds are down compared to past seasons. The decline in rounds is directly correlated to the poor weather conditions over the summer.

- The Academy was discussed. The consensus from the committee was that the operation is very well managed and is overall much better than leasing to an outside entity.
- The construction work being completed by the Chicago Botanic Garden adjacent to the golf course was discussed. It was suggested that the Garden provide landscaping as a buffer between the golf course and their new road. Stella responded that she and Dave Arden would review the area and report back with suggestions for buffer landscaping.

5. OTHER BUSINESS

- None

6. CLOSED SESSION

- The golf advisory committee met in closed session for the purpose of discussing OMA Sec. 2 (c) (5) – Purchase or Lease of Real Property.

7. ADJOURNMENT

- There being no further business for discussion, the meeting was adjourned at 8:45 p.m.



# Glencoe Golf Club

To: Golf Advisory Committee  
From: Stella Nanos, General Manager  
Date: December 11, 2015  
Subject: November 2015 Monthly Report

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**Financial Overview:** The first 18 days of the month had above average weather conditions with temperatures reaching at least 50 degrees each day. The last portion of the month saw temperatures return to normal and brought precipitation measuring an inch above average. Overall the month was a great boost to greenfee revenues, where rounds are very unpredictable. Total revenues for the month were \$51,304 versus the budget of \$6,769.

	2015 Actual	2014 Actual
Rounds	1,214	419
Average Rate	\$27.05	\$29.41
FYTD Rounds	31,559	31,893

## **Departmental Overview:**

**Golf Shop:** Green fee revenue was \$32,839 vs. a budget of \$3,765.

**Merchandise:** Merchandise sales totaled \$1,282 vs. a budget of \$875.

**Driving Range:** The driving range revenue was \$1,832 vs. a budget of \$150.

**Rentals:** Power cart rental revenue was \$7,384 vs. a budget of \$1,279; pull cart rental revenue was \$768 vs. a budget of \$200.

**Food & Beverage:** The restaurant closed for the season November 10<sup>th</sup>. Snacks and beverages are being sold out of the pro shop for off season play.

## **Golf Course:**

- Carts were shut down for the year on November 18<sup>th</sup> to prevent turf damage in the spring.
- Finalized the blowing and mulching of leaves and chipping the existing brush pile.
- The renovation work was completed on the 8<sup>th</sup> fairway bunker.
- All on course accessories were removed from the course and will be stored indoors over the winter.
- The tee and directional signs were removed and will be refurbished over the winter.
- Winterization of irrigation and potable water systems took place; all irrigation heads, pipes, bathrooms and water lines were blown out to prevent freezing.
- A bid was accepted from Tree R Us for the removal of 42 trees that are either safety hazards or infected ash trees, for \$18,785. This work will be completed throughout the winter months.

**2015 Weather:** The high temperature for the month was 72 degrees and the low was 10 degrees. The average high for the month is 62 degrees and the average low is 42 degrees. Total precipitation was 4.1 inches against an average of 3.1 inches.

**Marketing Notes:**

- An email blast was sent promoting fall rates and indoor teaching.
- An email blast was sent to Academy students promoting the fall lesson series for juniors.
- A business listing is running for the Glencoe Golf Academy in Google places as well as Bing business portal.
- An SEO advertisement using Google Ad Words has been implemented to increase traffic to the website.
- Social media website updates via Twitter and Facebook.

**Miscellaneous:**

- The Hard Course Day/Chili Open was held on November 7th. This is a very popular event that had over 100 participants. The event has grown to maximum capacity since its inception in 2008 and is now an annual end of season ritual for many of our golfers.
- The Village Board authorized the purchase of 11 new satellite pedestals with the radio remote control system for the not to exceed purchase price of \$47,620.
- The indoor teaching studio is set up in the clubhouse to offer golf lessons over the winter. A FlightScope 3D Doppler Golf Simulator as well as V1 Video Analysis will be utilized to offer the latest in teaching technology. The indoor lessons will keep our existing students on site and involved throughout the winter months.
- The driving range was closed for the season November 18th the golf course will remain open weather permitting throughout the winter months.

Sincerely,

Stella Nanos  
General Manager  
Glencoe Golf Club

**GLENCOE GOLF CLUB  
MONTHLY FINANCIAL REPORT**

**November 2015**

Glencoe Golf Club INCOME STATEMENT Summary of All Units For the Month Ending November 30, 2015												
	This Period Actual	This Period Budget	+/- Budget	This Period		+/- Last Year	Year To Date Actual	Year To Date Budget	+/- Budget	Year To Date Last Year	+/- Last Year	Annual Budget
				Last Year	Budget							
<b>REVENUE</b>												
GOLF ACADEMY	7,142	500	6,642	2,688	153,241	4,454	89,400	63,841	130,831	22,410	90,000	
GREENS FEES	32,839	3,765	29,074	12,324	1,079,343	20,515	1,087,612	(8,269)	1,104,957	(25,614)	1,087,612	
LEASES	-	-	-	-	24,480	-	24,480	-	24,000	480	24,480	
MERCHANDISE	1,282	875	407	779	55,451	503	52,100	3,351	52,294	3,157	52,100	
OTHER	825	200	625	1,322	31,141	(497)	21,394	9,747	28,501	2,640	22,654	
OUTINGS	-	-	-	605	32,438	(605)	24,792	7,646	50,568	(18,130)	24,792	
POWER CARTS	7,384	1,279	6,105	1,529	236,800	5,855	245,690	(8,890)	218,423	18,377	245,690	
RANGE	1,832	150	1,682	245	61,295	1,587	46,000	15,295	59,989	1,306	46,000	
<b>TOTAL</b>	<b>51,304</b>	<b>6,769</b>	<b>44,535</b>	<b>19,492</b>	<b>1,674,189</b>	<b>31,812</b>	<b>1,591,468</b>	<b>82,721</b>	<b>1,689,563</b>	<b>4,626</b>	<b>1,593,328</b>	
<b>EXPENSES</b>												
C&G PAYROLL	36,800	35,648	1,152	28,697	358,071	8,103	396,238	(38,167)	320,164	37,907	472,406	
CAPITAL OUTLAY	7,868	7,890	(22)	19,396	176,344	(11,528)	315,900	(139,556)	218,674	(42,330)	737,400	
CHEM/FERTILIZER	3,506	6,500	(2,994)	3,632	66,034	(26)	75,000	(8,966)	67,360	(1,326)	75,000	
COGS	952	569	383	923	34,228	29	33,865	363	36,262	(2,034)	33,865	
COMMUNICATIONS	549	1,317	(768)	1,317	7,134	(768)	9,062	(1,928)	8,988	(1,854)	12,189	
CREDIT CARD FEES	978	85	893	393	32,971	585	28,983	3,988	32,529	442	33,038	
EQUIPMENT R&M	1,166	2,000	(834)	988	14,075	178	13,700	375	12,561	1,514	23,700	
GASOLINE	-	3,000	(3,000)	2,384	11,231	(2,384)	19,400	(8,169)	16,650	(5,419)	19,700	
GOLF ACADEMY	3,392	2,106	1,286	2,391	108,150	1,001	66,692	41,458	87,100	21,050	69,122	
LIABILITY INSURANCE	2,249	1,262	987	2,983	14,283	(734)	12,354	1,929	16,111	(1,828)	16,139	
MAINTENANCE SUPPLIES	905	980	(75)	332	20,034	573	24,110	(4,076)	18,610	1,424	25,630	
MANAGEMENT FEE	-	3,543	(3,543)	-	-	-	31,884	(31,884)	-	-	42,512	
MARKETING	1,135	1,500	(365)	1,166	16,630	(31)	21,900	(5,270)	19,064	(2,434)	25,000	
OTHER	6,456	2,379	4,077	3,823	36,403	2,633	53,198	(16,795)	32,747	3,656	61,913	
POWER CART LEASE	-	-	-	-	27,500	-	33,000	(5,500)	33,000	(5,500)	33,000	
RANGE	-	-	-	-	3,866	-	3,800	66	2,913	953	3,800	
SHOP PAYROLL	33,244	30,808	2,436	30,458	337,594	2,786	359,741	(22,147)	329,308	8,286	443,933	
UTILITIES	-	2,750	(2,750)	2,418	23,622	(2,418)	28,680	(5,058)	23,771	(149)	39,049	
WATER-SEWER-GARBAGE	196	-	196	206	3,279	(10)	16,970	(13,691)	7,904	(4,625)	36,970	
<b>TOTAL</b>	<b>99,396</b>	<b>102,337</b>	<b>(2,941)</b>	<b>101,507</b>	<b>1,291,449</b>	<b>(2,111)</b>	<b>1,544,477</b>	<b>(253,028)</b>	<b>1,283,716</b>	<b>7,733</b>	<b>2,204,366</b>	
<b>OPERATING INCOME (LOSS)</b>	<b>(48,092)</b>	<b>(95,568)</b>	<b>(47,476)</b>	<b>(82,015)</b>	<b>382,740</b>	<b>46,991</b>	<b>385,847</b>	<b>(47,107)</b>	<b>(611,038)</b>	<b>(611,038)</b>		
INTEREST	(197)	220	(417)	437	1,827	(634)	1,645	182	2,133	(306)	2,210	
SALE OF ASSETS	-	-	-	-	3,000	-	-	3,000	3,650	(650)	-	
INTEREST EXPENSE	-	-	-	-	-	-	-	-	-	-	(3,100)	
<b>TOTAL</b>	<b>(197)</b>	<b>220</b>	<b>(417)</b>	<b>437</b>	<b>4,827</b>	<b>(634)</b>	<b>1,645</b>	<b>3,182</b>	<b>5,783</b>	<b>(956)</b>	<b>(890)</b>	
<b>CHANGE IN NET ASSETS</b>	<b>(48,289)</b>	<b>(95,348)</b>	<b>(47,059)</b>	<b>(81,578)</b>	<b>387,567</b>	<b>48,636</b>	<b>391,630</b>	<b>(43,063)</b>	<b>(611,928)</b>	<b>(611,928)</b>		
<b>DAYS OF OPERATION</b>	<b>13.00</b>	<b>10.00</b>	<b>3.00</b>	<b>8.00</b>	<b>216.00</b>	<b>5.00</b>	<b>238.00</b>	<b>(22.00)</b>	<b>211.00</b>	<b>5</b>	<b>238.00</b>	
<b>ROUNDS</b>	<b>1,214</b>	<b>305</b>	<b>909</b>	<b>419</b>	<b>31,559</b>	<b>795</b>	<b>31,072</b>	<b>487</b>	<b>31,893</b>	<b>(334)</b>	<b>30,944</b>	
<b>AVERAGE GF PER ROUND</b>	<b>27.05</b>	<b>12.34</b>	<b>14.71</b>	<b>29.41</b>	<b>34.20</b>	<b>35.00</b>	<b>34.65</b>	<b>0.55</b>	<b>35.15</b>	<b>0.55</b>	<b>35.15</b>	

**Glencoe Golf Club  
FY2016 Round History**

	Fiscal Year 2016				Fiscal Year 2015			
	Period	Ytd	Budget	Ytd	Period	Ytd	Budget	Ytd
March	244	262	262	291	291	260	260	260
April	1,632	1,876	1,334	1,744	2,035	1,335	1,595	1,595
May	4,170	6,046	4,135	4,347	6,382	4,043	5,638	5,638
June	4,824	10,870	5,603	5,619	12,001	5,712	11,350	11,350
July	6,124	16,994	6,341	6,324	18,325	6,338	17,688	17,688
August	5,955	22,949	6,025	5,925	24,250	6,000	23,688	23,688
September	4,578	27,527	4,587	4,531	28,781	4,581	28,269	28,269
October	2,818	30,345	2,480	2,693	31,474	2,375	30,644	30,644
November	1,214	31,559	305	419	31,893	300	30,944	30,944
December		31,559		278	32,171	0	30,944	30,944
January		31,559		N/A	#VALUE!	-	30,944	30,944
February		31,559		N/A	#VALUE!	-	30,944	30,944

**DAYS OF OPERATION**

	Fiscal Year 2016				Fiscal Year 2015			
	Period	Ytd	Budget	Ytd	Period	Ytd	Budget	Ytd
March	9	9	14	4	4	14	14	14
April	23	32	30	24	28	30	44	44
May	29	61	31	27	55	31	75	75
June	26	87	30	29	84	30	105	105
July	31	118	31	31	115	31	136	136
August	30	148	31	31	146	31	167	167
September	27.0	175	30	29.0	175	30	197	197
October	28	203	31	28	203	31	228	228
November	13	216	10	8	211	10	238	238
December		216		6	217	-	238	238
January		216		N/A	#VALUE!		238	238
February		216		N/A	#VALUE!		238	238

**ROUNDS PER DAY OF BUDGETED OPERATION**

	Fiscal Year 2016			Fiscal Year 2015		
	Actual	Budget	Variance	Actual	Budget	Variance
March	17	19	-1	21	19	2
April	54	44	10	58	45	14
May	135	135	0	140	130	10
June	161	187	-26	187	190	-3
July	198	205	-7	204	204	0
August	192	194	-2	191	194	-2
September	153	153	0	151	153	-2
October	91	80	11	87	77	10
November	121	31	91	42	30	12
December	#DIV/0!	#DIV/0!	#DIV/0!	0	0	N/A
January	#DIV/0!	#DIV/0!	#DIV/0!	0	0	N/A
February	#DIV/0!	#DIV/0!	#DIV/0!	0	0	N/A

Source: Golf Records



## **Revenue Summary & Detail**

**Glencoe Golf Club  
Monthly Revenue Activity Summary**

activity key acct title	November 2015 Activity				Year-To-Date Activity (FY 2015)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	This Period Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
GOLF ACADEMY	7,142	500	6,642	2,688	153,241	89,400	63,841	130,831	22,410	90,000
GREENS FEES	32,839	3,765	29,074	12,324	1,079,343	1,087,612	-8,269	1,104,957	-25,614	1,087,612
INTEREST	-197	220	-417	437	1,827	1,645	182	2,133	-306	2,210
LEASES	0	0	0	0	24,480	24,480	0	24,000	480	24,480
MERCHANDISE	1,282	875	407	779	55,451	52,100	3,351	52,294	3,156	52,100
OTHER	825	200	625	1,322	31,141	21,394	9,747	28,501	2,640	22,654
OUTINGS	0	0	0	605	32,438	24,792	7,646	50,568	-18,130	24,792
POWER CARTS	7,384	1,279	6,105	1,529	236,800	245,690	-8,890	218,423	18,377	245,690
RANGE	1,832	150	1,682	245	61,295	46,000	15,295	59,989	1,306	46,000
SALE OF ASSETS	0	0	0	0	3,000	0	3,000	3,650	-650	0

12/10/2015

Revenue List

**Glencoe Golf Club**  
**Monthly Revenue Activity Detail**

activity key acct title	November 2015 Activity				Year-To-Date Activity (FY 2015)					
	This Period		This Period		YTD		YTD Last		Annual	
	Actual	Budget	Actual	Budget	Actual	Budget	Year	Budget	Year	Budget
<b>GOLF ACADEMY</b>										
60-166-600-32517 GOLF ACADEMY REVENUE	0	0	0	0	40,700	40,000	700	41,568	-868	40,000
60-166-600-32927 GOLF PRO LESSONS	7,142	500	6,642	4,454	112,541	49,400	63,141	89,263	23,278	50,000
GOLF ACADEMY	7,142	500	6,642	4,454	153,241	89,400	63,841	130,831	22,410	90,000
<b>GREENS FEES</b>										
60-166-600-32480 SENIOR MEMBERSHIPS	0	0	0	0	20,423	19,825	598	21,750	-1,327	19,825
60-166-600-32485 GREEN FEES - WEEK DAYS	21,195	3,360	17,835	14,529	544,290	519,326	24,964	518,574	25,716	519,326
60-166-600-32490 GREEN FEES - WEEKENDS	11,644	405	11,239	5,986	316,630	364,461	-47,831	370,173	-53,543	364,461
60-166-600-32495 PERM TIMES & FEES	0	0	0	0	198,000	184,000	14,000	194,460	3,540	184,000
GREENS FEES	32,839	3,765	29,074	12,324	1,079,343	1,087,612	-8,269	1,104,957	-25,614	1,087,612
<b>INTEREST</b>										
60-166-600-32805 INTEREST ON INVESTMENTS	255	170	85	168	1,580	1,195	385	1,198	382	1,610
60-166-600-32810 IMET EARNINGS	-452	50	-502	-720	247	450	-203	935	-688	600
INTEREST	-197	220	-417	437	1,827	1,645	182	2,133	-306	2,210
<b>LEASES</b>										
60-166-600-32920 FOOD SERVICE FEE	0	0	0	0	24,480	24,480	0	24,000	480	24,480
LEASES	0	0	0	0	24,480	24,480	0	24,000	480	24,480
<b>MERCHANDISE</b>										
60-166-600-32705 FOOD SALES	-175	175	-350	69	-144	300	-444	69	-213	300
60-166-600-32710 GOLF BALLS	731	250	481	218	21,316	18,800	2,516	19,483	1,833	18,800
60-166-600-32715 CLOTHING	391	150	241	176	11,183	6,800	4,383	7,763	3,419	6,800
60-166-600-32720 MERCHANDISE	273	300	-27	277	22,986	26,200	-3,214	24,979	-1,994	26,200
60-166-600-32730 NON ALCH DRINK SALES	62	0	62	0	111	0	111	0	111	0
MERCHANDISE	1,282	875	407	779	55,451	52,100	3,351	52,294	3,156	52,100
<b>OTHER</b>										
60-166-600-32500 ANNUAL LOCKER RENTAL	0	0	0	0	200	300	-100	150	50	300
60-166-600-32510 PULL CART RENTAL	768	200	568	328	20,207	15,400	4,807	18,813	1,394	15,400
60-166-600-32520 CDGA REVENUE	0	0	0	0	1,240	740	500	840	400	2,000
60-166-600-32525 LEAGUE FEES	0	0	0	0	2,780	1,800	980	2,200	580	1,800

**Revenue List**

12/10/2015

**Glencoe Golf Club**  
**Monthly Revenue Activity Detail**

activity key acct title	November 2015 Activity										Year-To-Date Activity (FY 2015)			
	This Period		This Period		This Period		YTD		\$ of YTD		\$ of Last		Annual Budget	
	Actual	Budget	Actual	Budget	Last Year	Last Year	Actual	Budget	Budget	Budget	Year	Year		
60-166-600-32530 RENTAL CLUBS	28	0	28	0	28	0	2,448	3,154	-706	3,830	-1,382	3,154		
60-166-600-32960 MISC. REIMBURSEMENT	0	0	0	0	0	0	0	0	0	743	-743	0		
60-166-600-32995 SUNDRY	29	0	29	994	-965	-965	4,266	0	4,266	1,925	2,341	0		
OTHER	825	200	625	1,322	-497	-497	31,141	21,394	9,747	28,501	2,640	22,654		
<b>OUTINGS</b>														
60-166-600-32475 GOLF OUTING REVENUE	0	0	0	605	-605	-605	32,438	24,792	7,646	50,568	-18,130	24,792		
OUTINGS	0	0	0	605	-605	-605	32,438	24,792	7,646	50,568	-18,130	24,792		
<b>POWER CARTS</b>														
60-166-600-32505 ELECTRIC CART RENTAL	7,384	1,279	6,105	1,529	5,855	5,855	236,800	245,690	-8,890	218,423	18,377	245,690		
POWER CARTS	7,384	1,279	6,105	1,529	5,855	5,855	236,800	245,690	-8,890	218,423	18,377	245,690		
<b>RANGE</b>														
60-166-600-32515 PRACTICE RANGE REVENUES	1,832	150	1,682	245	1,587	1,587	61,295	46,000	15,295	59,989	1,306	46,000		
RANGE	1,832	150	1,682	245	1,587	1,587	61,295	46,000	15,295	59,989	1,306	46,000		
<b>SALE OF ASSETS</b>														
60-166-600-35110 SALE OF ASSETS	0	0	0	0	0	0	3,000	0	3,000	3,650	-650	0		
SALE OF ASSETS	0	0	0	0	0	0	3,000	0	3,000	3,650	-650	0		

## **Expenditure Report**

Summary Report by Type  
Expenditure Detail

**Glencoe Golf Club  
Monthly Expenditure Activity Summary**

activity sub_1 sub1_title key acct title	November 2015 Period Activity				Year-To-Date Activity (FY 2015)						
	This Period		This Period		YTD		YTD Last		Annual Budget		
	Actual	Budget	Actual	Budget	Actual	Budget	Year	Year			
		\$ of Period	\$ of Period			\$ of YTD	\$ of Last				
		Budget	Last Year	Budget	Last Year	Budget	Year	Year			
C&G PAYROLL	36,800	35,648	1,152	28,697	8,103	358,071	396,238	-38,167	320,164	37,908	472,406
CAPITAL	7,868	7,890	-22	19,396	-11,529	176,344	315,900	-139,556	218,674	-42,329	737,400
CHEM/FERTILIZER	3,506	6,500	-2,994	3,632	-126	66,034	75,000	-8,966	67,360	-1,326	75,000
COGS	952	569	383	923	28	34,228	33,865	363	36,262	-2,035	33,865
COMMUNICATIONS	549	1,317	-768	1,317	-768	7,134	9,062	-1,928	8,988	-1,854	12,189
CREDIT CARD FEES	978	85	893	393	585	32,971	28,983	3,988	32,529	442	33,038
DEPRECIATION	0	0	0	0	0	0	0	0	0	0	105,000
EQUIPMENT R&M	1,166	2,000	-834	988	178	14,075	13,700	375	12,561	1,514	23,700
GASOLINE	0	3,000	-3,000	2,384	-2,384	11,231	19,400	-8,169	16,650	-5,420	19,700
GOLF ACADEMY	3,392	2,106	1,286	2,391	1,001	108,150	66,692	41,458	87,100	21,050	69,122
INTEREST EXPENSE	0	0	0	0	0	0	0	0	0	0	3,100
LIABILITY INSURANCE	2,249	1,262	987	2,983	-734	14,283	12,354	1,929	16,111	-1,828	16,139
MAINTENANCE SUPPLIES	905	980	-75	332	573	20,034	24,110	-4,076	18,610	1,425	25,630
MANAGEMENT FEE	0	3,543	-3,543	0	0	0	31,884	-31,884	0	0	42,512
MARKETING	1,135	1,500	-365	1,166	-31	16,630	21,900	-5,270	19,064	-2,434	25,000
OTHER	6,456	2,379	4,077	3,823	2,633	36,403	53,198	-16,795	32,747	3,656	61,913
POWER CART LEASE	0	0	0	0	0	27,500	33,000	-5,500	33,000	-5,500	33,000
RANGE	0	0	0	0	0	3,866	3,800	66	2,913	953	3,800
SHOP PAYROLL	33,244	30,808	2,436	30,458	2,787	337,594	359,741	-22,148	329,308	8,285	443,933

Glencoe Golf Club

Monthly Expenditure Activity Summary

activity sub_1 key acct	November 2015 Period Activity			Year-To-Date Activity (FY 2015)					
	This Period	This Period	This Period	YTD	YTD	YTD	YTD	YTD	Annual
	Actual	Budget	\$ of Period	Actual	Budget	Budget	Last Year	Last Year	Budget
UTILITIES	0	2,750	-2,750	23,622	28,680	-5,058	23,771	23,771	39,049
WATER-SEWER-GARBAGE	196	0	196	3,279	16,970	-13,691	7,904	7,904	36,970

Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title	November 2015 Period Activity				Year-To-Date Activity (FY 2015)						
	This Period Actual	This Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget	
<b>C&amp;G PAYROLL</b>											
60-166-387-42110 SALARIES REG - BUILDING	20,049	16,492	16,043	4,005	138,145	119,428	18,717	117,561	20,585	158,029	
60-166-387-42120 SALARIES - RHS PAY	0	0	0	0	2,079	3,200	-1,121	0	2,079	3,200	
60-166-387-42210 SALARIES TEMP -	7,570	10,200	5,503	2,067	118,651	167,063	-48,412	113,323	5,328	176,063	
60-166-387-42610 EMPLOYEE BENEFITS	4,181	4,162	3,485	697	37,631	37,461	170	31,362	6,269	49,948	
60-166-387-46115 SOCIAL SECURITY ADMIN.	1,694	1,655	1,323	371	15,752	17,762	-2,011	14,196	1,556	20,714	
60-166-387-46120 MEDICARE ONLY	396	387	325	71	3,684	4,154	-470	3,714	-30	4,844	
60-166-387-46125 ILL MUNI. RET. FUND	2,911	2,752	2,018	892	21,664	29,349	-7,685	19,227	2,437	34,980	
60-166-387-47110 UNEMPLOYMENT	0	0	0	0	20,466	17,820	2,645	20,781	-316	24,627	
<b>C&amp;G PAYROLL</b>	<b>36,800</b>	<b>35,648</b>	<b>28,697</b>	<b>8,103</b>	<b>358,071</b>	<b>396,238</b>	<b>-38,167</b>	<b>320,164</b>	<b>37,908</b>	<b>472,406</b>	
<b>CAPITAL</b>											
60-166-387-81105 SAND & SOIL	0	0	0	0	0	0	0	1,636	-1,636	0	
60-166-387-81120 BUILDING ALTERATIONS	5,197	0	4,378	819	20,118	54,500	-34,382	5,099	15,019	454,500	
60-166-387-81130 GOLF COURSE	1,418	0	2,174	-756	59,487	103,400	-43,913	47,484	12,003	103,400	
60-166-387-81135 FORESTRY &	0	5,000	0	0	180	25,500	-25,320	24,926	-24,746	47,000	
60-166-387-82140 GOLF EQUIPMENT	0	0	9,545	-9,545	27,396	57,500	-30,104	63,364	-35,968	57,500	
60-166-387-89105 CAPITAL SALARIES	568	2,890	2,736	-2,168	34,782	63,000	-28,218	63,636	-28,854	63,000	
60-166-387-89107 CAPITAL OVERTIME	480	0	480	0	23,104	0	23,104	0	23,104	0	
60-166-387-89110 CAPITAL SOCIAL SEC.	65	0	170	-105	3,589	3,812	-223	3,945	-356	3,812	
60-166-387-89115 CAPITAL MEDICARE	15	0	24	-9	839	892	-52	529	311	892	
60-166-387-89120 CAPITAL IMRF	124	0	369	-245	6,848	7,296	-448	8,056	-1,208	7,296	
<b>CAPITAL</b>	<b>7,868</b>	<b>7,890</b>	<b>19,396</b>	<b>-11,529</b>	<b>176,344</b>	<b>315,900</b>	<b>-139,556</b>	<b>218,674</b>	<b>-42,329</b>	<b>737,400</b>	
<b>CHEM/FERTILIZER</b>											
60-166-387-61240 CHEMICALS/SEED/FERTILI	3,506	6,500	3,632	-126	66,034	75,000	-8,966	67,360	-1,326	75,000	
<b>CHEM/FERTILIZER</b>	<b>3,506</b>	<b>6,500</b>	<b>3,632</b>	<b>-126</b>	<b>66,034</b>	<b>75,000</b>	<b>-8,966</b>	<b>67,360</b>	<b>-1,326</b>	<b>75,000</b>	
<b>COGS</b>											
60-166-386-63140 COGS-FOOD SUPPLIES	0	114	0	0	0	195	-195	0	0	195	
60-166-389-63105 COGS-GOLF BALLS	478	163	235	242	13,502	12,220	1,282	12,234	1,269	12,220	
60-166-389-63120 COGS-CLOTHING	226	98	376	-150	5,100	4,420	680	6,542	-1,442	4,420	
60-166-389-63135 COGS-MERCHANDISE	226	195	312	-86	15,603	17,030	-1,427	17,486	-1,883	17,030	
60-166-389-63140 COGS-FOOD SUPPLIES	22	0	0	22	22	0	22	0	22	0	



**Glencoe Golf Club  
Monthly Expenditure Activity Detail**

activity sub_1 title key acct title	November 2015 Period Activity				Year-To-Date Activity (FY 2015)				Annual Budget			
	This Period Actual	This Period Budget	This Period Last Year	This Period Last Year	YTD Actual	YTD Budget	YTD Last Year	\$ of Last Year				
			\$ of Period Last Year	\$ of Period Last Year								
COGS	952	569	383	923	28	34,228	33,865	363	36,262	-2,035	33,865	
<b>COMMUNICATIONS</b>												
60-166-385-52205 TELECOM/INTERNET	549	1,317	-768	1,317	-768	7,134	9,062	-1,928	8,988	-1,854	12,189	
<b>COMMUNICATIONS</b>												
60-166-385-52205 TELECOM/INTERNET	549	1,317	-768	1,317	-768	7,134	9,062	-1,928	8,988	-1,854	12,189	
<b>CREDIT CARD FEES</b>												
60-166-388-52195 CREDIT CARD FEES	978	85	893	393	585	32,971	28,983	3,988	32,529	442	33,038	
<b>CREDIT CARD FEES</b>												
60-166-388-52195 CREDIT CARD FEES	978	85	893	393	585	32,971	28,983	3,988	32,529	442	33,038	
<b>DEPRECIATION</b>												
60-166-385-95105 DEPRECIATION	0	0	0	0	0	0	0	0	0	0	105,000	
<b>DEPRECIATION</b>												
60-166-385-95105 DEPRECIATION	0	0	0	0	0	0	0	0	0	0	105,000	
<b>EQUIPMENT R&amp;M</b>												
60-166-387-51180 GENERAL EQUIPMENT R/M	1,166	2,000	-834	988	178	12,590	10,000	2,590	8,858	3,733	20,000	
60-166-387-51230 IRRIGATION SYSTEM R/M	0	0	0	0	0	1,485	3,700	-2,215	3,703	-2,219	3,700	
<b>EQUIPMENT R&amp;M</b>												
60-166-387-51180 GENERAL EQUIPMENT R/M	1,166	2,000	-834	988	178	14,075	13,700	375	12,561	1,514	23,700	
<b>GASOLINE</b>												
60-166-387-61185 GASOLINE-OIL-GREASE	0	3,000	-3,000	2,384	-2,384	11,231	19,400	-8,169	16,650	-5,420	19,700	
<b>GASOLINE</b>												
60-166-387-61185 GASOLINE-OIL-GREASE	0	3,000	-3,000	2,384	-2,384	11,231	19,400	-8,169	16,650	-5,420	19,700	
<b>GOLF ACADEMY</b>												
60-166-386-42210 SALARIES TEMP - GOLF	0	0	0	375	-375	10,211	9,000	1,211	7,005	3,206	9,000	
60-166-386-46115 SOCIAL SECURITY ADMIN.	0	0	0	0	0	0	560	-560	0	0	560	
60-166-386-46120 MEDICARE ONLY	0	0	0	0	0	0	132	-132	0	0	132	
60-166-386-46125 ILL MUNI. RET. FUND	0	0	0	0	0	0	1,064	-1,064	0	0	1,064	
60-166-386-52290 MISC CONTRACTUAL	3,302	2,016	1,286	2,016	1,286	95,035	52,516	42,519	77,516	17,519	54,016	
60-166-386-61155 SUPPLIES	0	0	0	0	0	1,264	1,950	-686	1,269	-6	1,950	
60-166-386-62115 MISC COMPUTER	90	90	-0	0	90	1,640	1,470	170	1,310	330	2,400	
<b>GOLF ACADEMY</b>												
60-166-386-62115 MISC COMPUTER	3,392	2,106	1,286	2,391	1,001	108,150	66,692	41,458	87,100	21,050	69,122	
<b>INTEREST EXPENSE</b>												
60-166-385-72120 BOOKED INT ON ADVANCE	0	0	0	0	0	0	0	0	0	0	3,100	

Glencoe Golf Club

Monthly Expenditure Activity Detail

Year-To-Date Activity (FY 2015)

November 2015 Period Activity

activity  
sub\_1 sub1 title  
key acct title

activity sub_1 sub1 title key acct title	November 2015 Period Activity			Year-To-Date Activity (FY 2015)					
	This Period Actual	This Period Budget	\$ of Period Last Year	This Period Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
INTEREST EXPENSE	0	0	0	0	0	0	0	0	3,100
<b>LIABILITY INSURANCE</b>									
60-166-385-56105 PUBLIC LIABILITY INSUR.	1,262	1,262	0	1,377	11,354	-1,262	12,397	-2,304	15,139
60-166-385-56110 INSURANCE DEDUCTIBLES	987	0	987	4,191	1,000	3,191	3,714	477	1,000
LIABILITY INSURANCE	2,249	1,262	987	14,283	12,354	1,929	16,111	-1,828	16,139
<b>MAINTENANCE SUPPLIES</b>									
60-166-387-61155 SUPPLIES	0	0	0	242	0	242	124	118	0
60-166-387-61225 SEED & SOD	0	400	-400	420	1,518	-1,099	732	-313	1,518
60-166-387-61235 SAND/TOP DRESSING	0	0	0	3,435	4,500	-1,065	1,633	1,802	4,500
60-166-387-61245 MAINTENANCE SUPPLIES	629	500	129	11,895	11,000	895	11,389	506	11,700
60-166-387-62135 SAFETY EQUIPMENT	0	0	0	0	1,280	-1,280	321	-321	1,280
60-166-387-64105 UNIFORMS/WORK	276	80	196	242	5,312	-1,426	4,133	-247	5,432
60-166-387-65105 TOOL PURCHASE/REPAIR	0	0	0	157	500	-343	278	-120	1,200
MAINTENANCE SUPPLIES	905	980	-75	20,034	24,110	-4,076	18,610	1,425	25,630
<b>MANAGEMENT FEE</b>									
60-166-385-53180 VOG SERVICES	0	3,543	-3,543	0	31,884	-31,884	0	0	42,512
MANAGEMENT FEE	0	3,543	-3,543	0	31,884	-31,884	0	0	42,512
<b>MARKETING</b>									
60-166-385-52215 MARKETING/ADVERTISING	1,135	1,500	-365	1,166	21,900	-5,270	19,064	-2,434	25,000
MARKETING	1,135	1,500	-365	1,166	21,900	-5,270	19,064	-2,434	25,000
<b>OTHER</b>									
60-166-385-52120 COMPUTER SOFTWARE	0	400	-400	0	3,980	-2,453	733	794	5,280
60-166-385-52125 BANKING FEES	228	229	-1	229	1,801	272	1,801	272	2,246
60-166-385-52200 POSTAGE	19	50	-31	30	205	11	273	-57	315
60-166-385-53115 AUDITING SERVICES	0	0	0	484	600	-116	561	-77	700
60-166-385-54125 LEGAL COUNSEL - OTHER	1,102	0	1,102	2,208	12,100	-9,893	5,394	-3,187	12,100
60-166-385-55105 MEMBERSHIPS/DUES	0	0	0	675	2,025	-1,350	0	675	2,225
60-166-385-55110 IN SERVICE TRAINING	0	0	0	29	600	-571	17	12	1,500
60-166-385-61165 SUNDRY	0	0	0	1,953	1,760	193	774	1,179	1,760
60-166-385-61170 OFFICE SUPPLIES	0	0	0	0	0	0	28	-28	0

Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 sub1 title key acct title	November 2015 Period Activity				Year-To-Date Activity (FY 2015)						
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-385-62105 MISC COMPUTER	0	0	0	0	0	177	400	-223	0	177	400
60-166-385-93125 MISCELLANEOUS	0	0	0	0	0	0	300	-300	0	0	300
60-166-387-51105 BUILDING MAINTENANCE	0	0	0	0	0	2,125	3,250	-1,125	243	1,882	3,750
60-166-387-52110 LEASE OF EQUIPMENT	0	0	0	0	0	0	0	0	0	0	800
60-166-387-52160 CLEANING SERVICE	1,201	400	801	220	981	5,941	6,330	-389	6,150	-209	6,510
60-166-387-52180 FORESTRY AND	0	0	0	0	0	472	1,750	-1,278	229	244	1,750
60-166-387-52185 ANIMAL CONTROL	1,204	1,000	204	0	1,204	5,737	7,706	-1,969	5,257	480	8,206
60-166-387-52290 MISC CONTRACTUAL	0	0	0	0	0	0	400	-400	0	0	400
60-166-387-55105 MEMBERSHIPS/DUES	0	0	0	0	0	0	385	-385	41	-41	565
60-166-387-55110 IN SERVICE TRAINING	2,503	0	2,503	1,799	704	3,482	85	3,397	2,504	978	3,085
60-166-388-52290 MISC CONTRACTUAL	29	50	-21	27	2	2,541	2,441	100	2,192	349	2,641
60-166-388-55105 MEMBERSHIPS/DUES	0	0	0	0	0	675	0	675	675	0	0
60-166-388-55110 IN SERVICE TRAINING	0	0	0	0	0	320	0	320	369	-49	0
60-166-388-61145 SCORE CARDS	0	0	0	0	0	1,496	1,000	496	0	1,496	1,000
60-166-388-61155 SUPPLIES	170	100	70	0	170	2,133	2,580	-447	2,330	-197	2,880
60-166-389-52150 CDGA SERVICES	0	0	0	40	-40	1,240	1,800	-560	1,420	-180	1,800
60-166-389-64105 UNIFORMS/WORK	0	150	-150	0	0	899	1,700	-801	1,757	-857	1,700
OTHER	6,456	2,379	4,077	3,823	2,633	36,403	53,198	-16,795	32,747	3,656	61,913
<b>POWER CART LEASE</b>											
60-166-388-74010 LEASE PAYMENT	0	0	0	0	0	27,500	33,000	-5,500	33,000	-5,500	33,000
POWER CART LEASE	0	0	0	0	0	27,500	33,000	-5,500	33,000	-5,500	33,000
<b>RANGE</b>											
60-166-388-61160 MISC. RANGE SUPPLIES	0	0	0	0	0	299	800	-501	369	-70	800
60-166-388-61250 RANGE BALLS	0	0	0	0	0	3,567	3,000	567	2,544	1,023	3,000
RANGE	0	0	0	0	0	3,866	3,800	66	2,913	953	3,800
<b>SHOP PAYROLL</b>											
60-166-385-42110 SALARIES REG -	12,319	12,180	139	11,930	389	102,098	100,620	1,478	99,573	2,525	133,785
60-166-385-42120 SALARIES - RHS PAY	0	0	0	0	0	2,676	2,975	-299	0	2,676	2,975
60-166-385-42610 EMPLOYEE BENEFITS	1,890	1,805	85	1,914	-25	16,960	16,245	715	17,355	-395	21,660
60-166-385-46115 SOCIAL SECURITY ADMIN.	351	493	-142	554	-204	5,977	5,976	1	5,937	40	7,347
60-166-385-46120 MEDICARE ONLY	180	177	4	172	9	1,496	1,459	37	1,430	66	1,940

Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title	November 2015 Period Activity				Year-To-Date Activity (FY 2015)				Annual Budget		
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Last Year	YTD Actual	YTD Budget	\$ of YTD Budget		YTD Last Year	\$ of Last Year
60-166-385-46125 ILL MUNI. RET. FUND	1,421	1,441	-20	1,366	54	11,748	11,903	-156	11,281	466	15,827
60-166-388-42110 SALARIES REG - PLAY	9,413	9,420	-7	8,618	794	75,313	75,180	133	69,683	5,630	99,840
60-166-388-42120 SALARIES - RHS PAY	0	0	0	0	0	1,996	1,000	996	0	1,996	1,000
60-166-388-42210 SALARIES TEMP - PLAY	2,389	0	2,389	798	1,591	69,348	89,864	-20,516	72,859	-3,511	89,864
60-166-388-42610 EMPLOYEE BENEFITS	3,489	3,458	31	3,495	-6	31,307	31,118	189	31,452	-145	41,491
60-166-388-46115 SOCIAL SECURITY ADMIN.	683	584	99	578	106	8,535	10,233	-1,698	8,674	-139	11,762
60-166-388-46120 MEDICARE ONLY	160	137	23	135	25	1,996	2,393	-397	2,028	-32	2,751
60-166-388-46125 ILL MUNI. RET. FUND	951	1,114	-164	897	54	8,144	10,774	-2,630	9,035	-891	13,692
SHOP PAYROLL	33,244	30,808	2,436	30,458	2,787	337,594	359,741	-22,148	329,308	8,285	443,933
<b>UTILITIES</b>											
60-166-387-52270 ELECTRICAL - LIGHT/AC	0	2,000	-2,000	1,828	-1,828	19,432	22,100	-2,668	16,740	2,692	26,700
60-166-387-52275 NATURAL GAS	0	750	-750	590	-590	4,190	6,580	-2,390	7,032	-2,841	12,349
UTILITIES	0	2,750	-2,750	2,418	-2,418	23,622	28,680	-5,058	23,771	-149	39,049
<b>WATER-SEWER-GARBAGE</b>											
60-166-387-52255 WATER AND SEWER	0	0	0	0	0	1,713	15,500	-13,787	6,493	-4,780	35,500
60-166-387-52260 GARBAGE SERVICE	196	0	196	206	-11	1,566	1,470	96	1,411	155	1,470
WATER-SEWER-GARBAGE	196	0	196	206	-11	3,279	16,970	-13,691	7,904	-4,625	36,970

**Balance Sheet Detail**

Deferred Revenue

Cash Balance

Due to VOG Report

# Deferred Revenue

## Glencoe Golf Club

For Period Ending 11/30/2015

Acct No	Description	Balance
60-166-600-24105	RAIN CHECKS OUTSTANDING	19,766.00
60-166-600-24110	GIFT CERTS OUTSTANDING	9,443.09
60-166-600-24175	DEF REV GOLF ACADEMY	29,080.97
Total Def. Rev.		<u>58,290.06</u>

# Cash Report

## Glencoe Golf Club

For Period Ending 11/30/2015

Acct No	Description	Balance
<b>Balance Sheet</b>		
60-166-600-11111	CASH - NSCB	1,414,707.29
60-166-600-11190	IMET	206,311.15
60-166-600-11210	PETTY CASH	700.00
Total		<u>1,621,718.44</u>

# Due To VOG Report

## Glencoe Golf Club

For Period Ending 11/30/2015

Acct No	Description	Balance
60-166-600-22190	GOLF MGMT FEE PAYABLE	463,973.00
60-166-600-25105	INT PAYABLE ON ADVANCE	227,639.12
60-166-600-25115	DUE TO GENERAL FUND	960,006.11
Total		<u>1,651,618.23</u>



**Friends of the Glencoe Golf Club**

Monthly Report

Cash Balance

## Monthly Report - Friends Glencoe Golf Club

For Period Ending 11/30/2015

Acct No.	Description	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
	<b>Operating Revenue</b>							
	Total Other Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	<b>Total Operating Revenue</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	<b>Operating Expenses</b>							
	Total Service Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	<b>Total Professional Services</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Event Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	<b>Total Service Expense</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Acct No.	Description	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
	Total Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Commodities	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Operating Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Operating Excess (Deficit)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
65-170-395-32805	INTEREST ON INVESTMENTS	0.58	0.00	0.44	4.10	0.00	3.63	0.00
	Total Nonoperating Revenue	0.58	0.00	0.44	4.10	0.00	3.63	0.00
	Total Interest Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Nonoperating Activity	0.58	0.00	0.44	4.10	0.00	3.63	0.00
	Total Excess (Deficit)	0.58	0.00	0.44	4.10	0.00	3.63	0.00

<b>Acct No.</b>	<b>Description</b>	<b>FY Mo.</b>	<b>FY Mo. Bud.</b>	<b>PY Mo.</b>	<b>FY YTD</b>	<b>FY YTD Bud.</b>	<b>PY YTD</b>	<b>FY Bud.</b>
	Total Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00

# Cash Report - Friends

## Glencoe Golf Club

For Period Ending 11/30/2015

Acct No	Description	Balance
<b>Balance Sheet</b>		
65-170-395-11111	CASH - NSCB	3,362.89
	Total	<u>3,362.89</u>